



# ASSOCIATION OF ASSISTANT PRINCIPALS

NEW YORK

*Affiliate of the Council of Supervisors and Administrators  
Local 1 - AFSA, AFL-CIO*

AAP NEWSLETTER

SEPTEMBER/OCTOBER 2002

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**"Never mistake motion for action."**

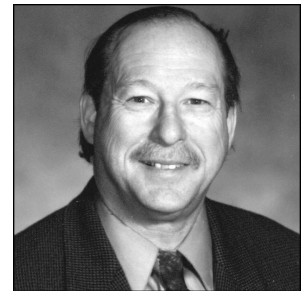
*Ernest Hemingway*

## President's Message

### Conference News

**Take Out Your Blue Calendar or Your Palm Pilot and Hold that Date!**

We have once again booked the Ramada Plaza JFK as the venue for the best and most intimate educational conference of the year. The date is Saturday, November 2, 2002. The hotel is a union hotel and can hold no more than 400 people. We intentionally keep it this size so that the workshops are more meaningful, the vendors are there to answer our questions and to share their new wares, and it gives us the ability to build bridges and to make new friends from across your district to across the city. The theme this year is: "The Indispensable Assistant Principal." We will be honoring Council Member Melinda Katz, Superintendent Joseph Quinn and AAP Executive Board member retirees John Oricchio, Patricia Mack, Nancy Newkirk and newly appointed District 21 Principal Steve Porter. For information, please contact Susan Bahaloul (718) 268-2775, or Mark Brodsky (718) 495-7787. For vendor information, contact John Oricchio (718) 647-9050. Payment can still be made using a purchase order. If you have Leadership Team monies available or other monies earmarked for such purposes you can still make payment using a purchase order. A sample purchase order is enclosed with this issue.



**Mark Brodsky**

### Grant Application

It is the Association's pleasure to once again announce that applications are available, to our members only, for Association of Assistant Principal grants. Grants are awarded in amounts of \$250.00 and \$500.00 to our members, to provide seed money to start up a program or to enhance a program already in place. We generally award a total of \$2500.00 in prize money. An application is available in this issue or it can be downloaded from our website, www.aapny.org. Winners will be asked to make a presentation at either our conference in November or at one of our monthly meetings. We want to share good practices and innovative ideas.

### Martin Safran Awards Dinner

Kudos again to Nancy Newkirk for another outstanding job in putting together our Martin Safran Awards Dinner that was held on June 10, 2002. We would like to

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congratulate Andrew De La Cuadra of PS 20M, Jennifer Herrera of PS 128M, Stephanie Camilo of PS 152M, Kenninthon Munoz of PS 152M, Jeanna Pagnotta of PS 239K, Kevin Cheng of PS 226K, Felicia Rodriguez of PS 232Q, John DiMeglio of IS 72R, Elmer Garcia of CS 50X and Siara Ramos of CS 50X. The winners were awarded tote bags, desk sets, \$100.00 U.S. savings bonds, a spectacular plaque, and dinner for themselves, their nominating Assistant Principal and a parent. Our Martin Safran Awards are given to 10 outstanding students from the five boroughs, from elementary and middle schools, who exhibit leadership. They must write an essay on how they give of themselves to their schools and/or communities. We would also like to commend the nominating Assistant Principals: Mr. Stewart Weiner, Ms. Rafaela Landin, Ms. Nancy Newkirk, Ms. Joyce Chung, Mr. Steven Porter, Ms. Aileen Leibman, Ms. Lynda Hing and Ms. Lillian Andino. It was a wonderful, heartfelt event.

### **Dates of Meetings for 2002-2003**

September 9, 2002  
October 21, 2002  
November 2, 2002 (*Convention site, not at CSA*)  
December 9, 2002  
January 13, 2003  
February 10, 2003  
March 10, 2003  
April 14, 2003  
May 12, 2003  
June 9, 2003 (site to be announced, not at CSA)

*All meetings start at 4:30 PM at CSA - 16 Court Street - 4th floor, except our convention and our June meeting.*

### **College Grant Winners**

Congratulations to our second annual college grant winners - John Foglio, son of Assistant Principal Paulette Foglio, and John Corrado Oricchio, son of Assistant Principal John Oricchio. These future leaders were the recipients of the AAP College Scholarship awards of \$500.00. John Foglio attended Holy Cross High School and John Corrado Oricchio attended Paul D. Schreiber High School. We wish them well in their future endeavors. Through programs like this, we demonstrate our commitment to serve and give back to our members.

### **May AAP Meeting - We hit a home run!**

Our May 13, 2002 monthly meeting was a resounding success. You may ask what made this so spectacular - well, I'll tell you. In our quest to bring you meaningful workshops

and personal and professional development, your AAP provided dinner and information to about 130 Assistant Principals from around the city. In spite of torrential rains, we were able to provide an evening of good food and workshops. The workshops and the presenters included pension consultant Bruce Landau for Tiers 3 and 4, Irwin Shanes, our Welfare Fund Director and his assistant Sherry who answered questions, and Bob Reich, our Grievance Director. Pearson Learning and their representative Shelly Watson-Ennet sponsored the program. Door prizes and raffles added to the excitement. We invited the Educational Administrators Association and their members under their new President Hank Iori.

### **Extended Year**

Assistant Principals and other school-based intermediate supervisors are in a very precarious position as we have 10 month and 12 month members. In an effort to be everything to everybody the AAP has supported the idea that not everyone wants to work 12 months - those that do, should, and those that don't want to, shouldn't have to. CSA has made every attempt to help those who wanted to work the extended year. In discussions regarding the new contract negotiations, a subcommittee is being set up to help ensure fair and equitable treatment for everyone. Stay tuned.

### **SVM DISCOUNT MOVIE TICKETS**

SVM, a company that provides discount theater tickets to our members now offers discount movie tickets. We can save up to 40% at Clearview Cinemas, Regal Cinemas and United Artists Theaters. Tickets are \$5.50 and are valid for about one year from date of purchase. There is a minimum order of 8 tickets per chain. Clearview tickets in Manhattan are subject to \$1.00 surcharge, and Regal tickets are subject to \$1.50 surcharge and are not valid at IMAX films. Tickets are not valid during the first 10 days of a first run engagement. To order, you can call for an order form at 212 396-2690 or e-mail: [movies@svmcorp.com](mailto:movies@svmcorp.com).

### **Assistant Principal Representation on CSA Executive Board**

We want to congratulate Lorraine Wan Eng from District 2 who has recently been elected as Assistant Principal representative on CSA's Executive Board. Lorraine will finish the term of Arlene Guerrero who left our ranks for greener pastures in Long Island. We know Lorraine will ask the right questions and support the goals and ideals of Assistant Principals citywide.

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## FOR SALE - APPLE iBOOK

We have a one year old, hardly used, Apple Laptop that we would like to sell. It is an iBOOK SE 466/GR/64/10G/DVD/FW. It is graphite in color, with 64 MB SDRAM, with 10GB ultra ATA Hard Drive, 56K Modem, 6X DVD with Movie 2 software, 12.1" TFT Screen and 466 MHZ, Ethernet ready and a low profile floppy drive. The original price was \$1978.81. We are asking \$1000.00 or best offer. Contact Mark Brodsky at Peking1000@aol.com.

A friend of mine told me this story. I think there is a message within that you may find meaningful:

In college, I once handed a term paper to a professor in a history class. I thought I had written a fairly good paper, but the next day, he handed it back to me with the message written across the front: "Is this the best you can do?"

Well, I took it home, worked on it some more, found some additional references, made it longer, and resubmitted it. The next day, he gave it right back to me written with the same impatient message: "Is this the best you can do?"

So once more I reworked the paper-smoothed out some of the passages, clarified some of the background information, and submitted it again. But again, I received the boldly lettered comment: "Is this the best you can do?"

Well, I finally spoke directly to the professor. "Yes," I said. "I really think this IS the best I can do. I don't know how I could possibly improve on it." The professor replied, "Fine. Now, I'll read it!"

And the message we should glean from this? When you do a job, do it right the first time. It should always be the best you can do.

—Steve Poris

## UFT Contract

We would like to congratulate the UFT upon the completion of their very successful collective bargaining agreement. As you know by now, the 100 minutes per week has been revisited and at the time of this writing, we are awaiting the results. If you have any issues regarding what you feel are impact bargaining issues (that is, if the UFT's contract has directly affected your working conditions) and you have a concern, please contact us and we will forward that information to Ernie Logan and Bruce Bryant for review. An impact bargaining grievance has already been filed.

## BEING A BETTER YOU

All of us who work for the Board of Education work extremely hard -although some do work harder than others. On occasion I try to remind you and myself that there is life after school and "all work and no play can make Jack/Jill a dull person." In the Monday May 27, 2002 Business Edge section of The Star Ledger and article was written by Beth Fitzgerald entitled 14 weeks to a better job. I thought it was interesting and I want to share it with you.

1. Take a vacation. A vacation is the empty space in life where new ideas flourish.
2. Do some Bonding. Resolve to have lunch or do phone catch-ups. Go out with your co-workers, compliment someone, take your kids out for ice cream or a movie - one at a time.
3. Rediscover the power of lunch. It is a mini vacation from work. Go out with co-workers and don't talk about work.
4. Be all you can be. Stretch your ability, push yourself, be your own critic. Ask yourself, "Is this the best I can do?"
5. Help your Principal, help yourself. Try to block the trivia and distractions that prevent your Principal from getting things done.
6. Work a five-day, 40-hour week. Just this once.
7. Read. Enrich your spirit by reading for pleasure.
8. Join a group related to your work. If you are not a member of the AAP, this is the perfect time to join. See our website at [www.aapny.org](http://www.aapny.org).
9. Do a skills inventory. Ask your Principal if they would make a suggestion to help bring your performance to a higher level.
10. Ask someone at work to name one thing you could improve.
11. Eliminate the negative.
12. Clean out the junk drawer in your desk. Neatness enhances your self-respect.
13. Exercise. You will have more energy for work and fun.
14. Have fun. Do things you enjoy.

To all our new members, be prepared for one of the hardest jobs on this planet. Put the job in its proper perspective. Our next newsletter will be out in November/December.

## **AGENDA: APRIL 15, 2002**

1. Approval of Minutes - March 11, 2002
2. Report from CSA - Ernest Logan
3. Next Years Convention
4. Luke Tursi - AGS
5. Vice President's meeting
  - A. Newsletter
  - B. Recruitment - within districts first
6. Issues:
  - A. Budget Cuts
  - B. Early Retirement Incentive
  - C. Contract
  - D. City Council Breakfast
7. AAP Slate: Joseph Henry, Sandy DiTrapani election committee
8. AAP Certificates
9. College Grant
10. Assistant Principal Grant Awards
11. Martin Safran Awards - June 10, 2002 at Marco Polo
12. Old Business
13. New Business
14. Good and Welfare

**Next meeting - May 13, 2002 at LaGuardia Marriott, 102-05 Ditmars Blvd. Queens, New York 11369**

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## **AGENDA: MAY 13, 2002 (at LaGuardia Marriott)**

1. Approval of Minutes - April 15, 2002
2. Next Years Convention - See Attachment
3. Vice President's meeting
  - A. Newsletter
  - B. Recruitment - within districts first
4. Issues:
  - A. Budget Cuts
  - B. Early Retirement Incentive
  - C. Contract
5. AAP Slate: Joseph Henry, Sandy DiTrapani - See Attached
6. AAP Certificates
7. College Grant
8. Assistant Principal Grant Awards
9. Martin Safran Awards - June 10, 2002 at Marco Polo
10. Today's Agenda:
  - A. Pearson Learning
  - B. Bob Reich - Letters in File
  - C. Bruce Landau - Tier 3 and 4 pension consultant
11. New Business
12. Good and Welfare

**Next meeting - June 10th at Marco Polo Restaurant**

## **EXECUTIVE BOARD ELECTIONS**

The Brodsky Slate was re-elected for a second two-year term. As per our AAP constitution, elections must be held every two years to fill the Executive Board positions. This was a first election for some of the members and they took office effective July 1, 2002. Each and every officer has pledged to work tirelessly to ensure the fair and equitable role of the Assistant Principal in the educational hierarchy. THANK YOU FOR YOUR SUPPORT and thank you to Mr. Sandy DiTrapani (District 21) and Mr. Joseph Henry (District 23), Assistant Principals, for their participation on the election committee.

**President:** *Mark Brodsky*

**1st Vice President:** *Emerson Spry*

**Vice Presidents:** *Susan Bahaloul, Paulette Foglio, Juanita Johnson, Patricia Mack, Lorraine Wan Eng*

**Treasurer:** *John Oricchio*

**Recording Secretary:** *Bernard Gordon*

**Corresponding Secretary:** *Stewart Weiner*

Additionally, Steve Poris will stay on as Web and Newsletter Editor.

**We believe there is no institution that gets more bang for its buck than the Board of Education does with Assistant Principals.**

## **AGENDA: JUNE 10, 2002**

Installation of Officers for 2002-2004  
Ernest Logan, Executive Vice President CSA

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## **AGENDA: SEPTEMBER 9, 2002**

1. Approval of Minutes -  
April 15, May 13, June 10, 2002
2. Report from CSA - Jill Levy
3. Convention - November 2, 2002
  - A. Decisions
  - B. John Oricchio
4. Mini Grant Applications/College Grants
5. Martin Safran Dinner
6. CSA Convention
7. COPE
8. Citywide elections
9. Old Business
10. New Business
  - A. Joseph Henry to fill VP vacancy of Patricia Mack
11. Good and Welfare
12. Congratulations to John Oricchio on his retirement
13. Congratulations to Patricia Mack on her retirement.
14. Condolences to Michael Ebenstein on the loss of his father.
15. Congratulations to Susan Bahaloul on her assignment as a principal.
16. Congratulations to Paulette Foglio on her assignment as a principal.

**Next meeting - October 21, 2002 @ 4:30**